AIMBO

03 LAUNCH Enterprise Pilot Preparation

Prepare a pilot that can be approved and implemented.

How should the selected use case and technology become a controlled, measurable and enterprise-ready pilot?

4 weeks | One use case and site | One preferred technology path

WHAT AIMBO DOES

We align pilot scope, architecture, integration, security and data, acceptance, operating responsibilities, economics and implementation.

WHAT YOU RECEIVE

01 Pilot Charter

Objective, scope, success criteria, responsibilities, dependencies and pre-start decisions.

02 Integration and Acceptance Package

Target architecture, system flows, security and data requirements, KPIs, acceptance criteria and operating model.

03 Launch Decision and Roadmap

Management recommendation, 90-day implementation plan and 12-month scale path.

Delivered as Pilot launch book, architecture view, acceptance matrix, roadmap and executive approval pack.

BUSINESS VALUE

Create an approvable pilot with clear ownership, measurable success and known enterprise dependencies.

WHAT WE NEED FROM YOU	SEPARATE UNLESS AGREED
An executive sponsor, relevant site and enterprise teams, process or POC evidence, technology documentation and approval owners.	Hardware, installation, custom development, implementation and operation are separate unless expressly included.

Discuss your Enterprise Pilot

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